



FabriTec Structures and Guard-All Building Solutions Join Pfeifer Group to form a New Force in the Complex Cable and Tensile Membrane Structure Industry



Source: FabriTec Structures LLC, Guard-All Building Solutions LLC, PFEIFER Seil- und Hebetchnik GmbH

The merged Companies will have a global presence with about 1,400 Employees operating from 20 different Countries

DALLAS, TX / MEMMINGEN, GERMANY – FabriTec Structures LLC, Guard-All Building Solutions LLC and PFEIFER Seil- und Hebetchnik GmbH is announcing today its partnership to become the first end-to-end resource for complex tensile steel supported cable membrane structures and light-weight building envelope solutions in the world.

PFEIFER Seil- und Hebetchnik GmbH, with its business unit, Cable Structures, the world leader in the design, manufacturing and construction of architectural cable structure, has acquired an ownership interest in FabriTec Structures and its sister company, Guard-All Building Solutions, who provide wide span, frame-supported, fabric buildings. The new team, with offices in Canada, United States, Mexico, Germany, Austria, Poland, Qatar, Singapore and China, combines a worldwide presence with the highest level of skills in technical specification and design, budgeting, contracting and project management; including site management and construction.

Beginning in July 2015, the German-based PFEIFER began enacting its plan to be the number one resource for complex cabling and tensile membrane systems by first acquiring Shanghai-based Covertex, an industry leader in PTFE, PVC and ETFE membrane manufacturing, and in March 2016, acquiring, an Austrian-based company specialized in control systems for retractable and movable light weight structures. The new Pfeifer Systems GmbH (formerly named as Erneuer Plus) has provided the engineering for various large retractable shade canopies worldwide.

With the acquisition of FabriTec and Guard-All, PFEIFER Group is now the only construction supplier in the world, with the capabilities and experience to manufacture cables, stainless steel hardware, steel fabrication, retractable / movable systems and ETFE, PTFE and PVC membrane fabrication on a very large scale.

“This is a transformational deal for both companies that combines two best-in-class industry leaders to form a fully integrated organization capable of delivering turn-key services from project concept to completion. By combining our financial resources, together with our technical, commercial, manufacturing and installation capabilities, we have the ability to execute a wide range of projects from small and simple to very large and complex with absolute cost-effectiveness,” said Gerhard Pfeifer, President of the PFEIFER Group.

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By combining its business unit, Cable Structures, with PFEIFER Covertex, PFEIFER Systems and now this latest partnership with FabriTec and Guard-All, PFEIFER, with its rich history and enduring 400-year-long reputation, is creating a global organization with unparalleled technical and commercial experience and manufacturing resources. These new alliances will further enhance PFEIFER Group's capabilities to undertake large iconic projects around the world.

"This new strategic alliance with PFEIFER will allow FabriTec to achieve its long term goal...to become the preferred vendor on major Iconic Stadium projects throughout North and South America, as well as providing PFEIFER with additional resources for its other global pursuits," said Basil Haymann, Chairman, FabriTec Structures, LLC.

Mr. Basil Haymann will remain the Chairman of FabriTec with Mr. Garry Becker as President, and Mrs. Dot Haymann will remain the Chairman of Guard- All with Mr. Peter Bielefeld as President.

The North American head office will remain in Dallas, Texas with satellite offices in Buffalo, NY; Tustin, CA; Saskatoon, Saskatchewan; Canada, Toronto, Ontario; Canada and a presence servicing Latin & South America in Guadalajara, Mexico.

About PFEIFER Seil- und Hebetchnik GmbH (www.pfeifer.info):

PFEIFER is an innovative global leader in the manufacture of rope, cable structures and connecting and lifting products. With its business unit, Cable Structures, PFEIFER has been involved with the design and construction of a variety of iconic projects globally, including Slaski Stadium (Chorzow, Poland), Cape Town Stadium (Cape Town, South Africa), Moses Mabhida Stadium (Durban, South Africa), AWD Arena (Hanover, Germany), Harvard Art Museum (Cambridge, MA), Time Warner Center (New York, NY), Liberty Bridge (Greenville, SC), Doha City Center – Roof and Facade (Doha, Qatar), Crystal Bridges Museum of American Art (Bentonville, AR) to name just a few of more than 1.000 projects the Company has worked on internationally in the last 50 years. Please refer to the website for further information.

About FabriTec Structures (www.fabritecstructures.com):

FabriTec Structures, a design/build specialty contractor, has grown to be recognized as a leading brand in the tensile membrane structure industry. The company offers custom architectural fabric structures for a wide variety of markets including: Airports & Transportation, Retail, Hospitality, Stadiums & Athletic Arenas, Amphitheaters and much more. FabriTec provides imagination and innovation in fabric architecture. Please refer to the website for further information.

About Guard-All Building Solutions (www.guard-all.com)

Guard-All has been involved in the design, manufacture and construction of membrane structures throughout North America and beyond. Notable projects include: Cheshire Community Pool, (Cheshire, CT), Fertilizer Storage Facility, (Maillag, AB, CA), Road Salt Distribution Center, (Elkins, WVA), Equipment Repair and Storage Facility, (Shell Albion Sands, AB), Cenovus Energy Warehouses, (Cold Lake, AB), Black Mountain Irrigation Facility, (Kelowna, BC), Warehouse and HazMat Facility, (Point Thompson, AK). Please refer to the website for further information.

About PFEIFER covertex (www.covertex.com.cn)

Covertex membrane (Shanghai) Co. Ltd. is world renown for designing, engineering, fabricating, and installing membrane including PTFE, PVC and ETFE. Examples of unique projects fabricated by PFEIFER covertex include German-Chinese house in Shanghai (China), National Stadium (Beijing, China), Suzhou SIP, (China), Guangzhou South Rail Station (China), Canary Wharf (London, UK), Hong Kong Airport (China), Metro Line 11 (Shanghai, China) to name a few of the many projects completed. Please refer to the website for further information.

PFEIFER Systems GmbH is a company specialized in control engineering for renewable energy, cable cars and retractable and movable light weight structures in Sattens, Austria. With its Managing Director Dr. Martin Jenni it has provided the engineering for BC Place in Vancouver, Canada or the retractable shade canopy at Baharah Place in Doha, Qatar and many others. Please refer to the website for further information.

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